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# **EDITORIAL**

Dear readers,

This issue of the EFCA Bulletin looks at Federation matters only. News on European policies and new rules that impact on our industry and relevant EU data platforms and networks is now presented on EFCA's LinkedIn page, pending the launch of the revised EFCA website early 2019.

As from February 2019, the EFCA Bulletin will present a compilation of the top ten EU items that were presented in the Latest News section of the new EFCA website the weeks before. Meanwhile, we invite you all to visit regularly the EFCA page on LinkedIn.

The EFCA Secretariat will maintain its service to all national associations and other contacts throughout the summer. We would like to wish all Bulletin readers relaxing summer holidays.

# First annual EFCA Future Trends Booklet calls for vision and courage to respond to the ongoing technological revolution

The 20-pages e-document presents provoking insights into technological developments that bring disruptive and incremental changes that impact on the industry.



It shows new trends from a technological and structural point of view to open new horizons for the firms to become more 'adventurous' and to develop innovative services.

### New EFCA – FIDIC agreement

FIDIC - International Federation of Consulting Engineers and EFCA - European Federation of Engineering Consultancy Associations signed a new cooperation agreement on 17th April 2018 at the ACEC - American Council of Engineering Companies Spring Conference in Washington DC.

The agreement coordinates the activities of both federations to avoid overlaps and unnecessary duplication to provide maximum value for the European Member Associations. In this way it is hoped to retain and grow the membership of both federations.

The last agreement ran from 2014 to 2018. Both parties agreed to extend that agreement by another two years up 2020 to allow time for a further strategic review and sustainable integration of the national, regional and global approach.

Speaking at the signing of the agreement EFCA President Kevin Rudden said: "We are delighted to renew our agreement with FIDIC which greatly enhances the efficiency of both organisations to service our members."

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### EFCA welcomes 26<sup>th</sup> member

ACEMA, the association from the Former Yugoslavian Republic of Macedonia (FYROM) joins EFCA to engage strongly with the European industry.

EFCA is offering support to ACEMA and the country's public administrations in the roll out of the EU Public Procurement Directives to promote MEAT principles, to enhance capabilities to effectively manage complex projects, and increase transparency.

Upon ratification, the 17 June 2018 pact that is renaming the Balkan nation 'the Republic of North Macedonia' will open the way to beginning EU accession talks.

#### New member joins EFCA's board of directors

The 1 June 2018 General Assembly meeting elected one new Director: Kimmo Fischer (Finland). Kimmo worked as Geotechnical Expert, Project Director, Managing Director and Chairman of SITO Oy in Europe, Asia and Africa. As Managing Director, he expanded the operations from less than 100 to over 500 staff in about ten years.

Three Board Members whose terms expired were re-appointed: Vice-President Liv Kari Skudal Hansteen (Norway), Treasurer Bernard Gilliot (Belgium) and Director Nikola Matić (Serbia).

President Kevin Rudden welcomed the new member to the board, who will contribute new insights. He thanked Liv, Bernard and Nikola for continuing to provide their experience and commitment to the federation.

# Spring 2018 EFCA Barometer: stable growing market with continued positive expectations for the consulting engineering sector in Europe



The survey for the EFCA Barometer was conducted in March - April 2018 with participation of 21 national consulting engineering associations from across Europe.

The signals collected show a stable growing market with continued positive expectations for the consulting engineering sector in Europe. Although there are still variations between countries, the European market continues to improve.

In twelve of 21 countries there has been an increase in the average order stock of the consulting engineering companies. Because of growing order stocks, turnover is also increasing. 14 out of 21 countries expect the total turnover of the consulting engineering industry in their country to increase.

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Profitability is expected to increase. Staff shortage and salary increases are becoming bigger challenges to European markets whereas lack of projects is becoming less of a challenge, factors that further support the picture of a stable and growing market. But also factors that may challenge profitability.

#### EFCA visit World Bank

EFCA President Kevin Rudden and Secretary General Jan Van der Putten were delighted to join the FIDIC delegation to visit the World Bank in Washington DC.

The delegation was led by FIDIC President Alain Bentéjac and included representatives from ACEC US, ACE-UK and ACES-Serbia.

A very constructive meeting with the World Bank Chief Procurement Officer Enzo de Laurentiis focused on the adoption of the new FIDIC Contracts issued in December 2017.



Alain Bentéjac - Enzo de Laurentiis – Kevin Rudden



### EFCA – EBRD debate

Jan Jackholt – Ines Ferguson - Johan Bert

Jan Jackholt (EBRD, Director Procurement Policy and Advisory Department) and Associate Director Johan Bert discussed the FBRD's procurement function and selection process reform with EFCA's European External Aid Committee.

An interesting exchange of views on the sustainability of the Bank's investments concluded the session.

### Kevin Rudden invites all to join the International Infrastructure Conference in Berlin on 9-11 September 2018



Urban mobility and smart city design offers tremendous opportunities for those who will own, operate design and construct this infrastructure.

The theme of this Conference 'Mobility and Smart Infrastructure' will examine how these changes and the increased digital interconnectivity, impact on our future infrastructure, our offices and our homes.

The conference programme and practical details are available at http://fidic2018.org/en.

# EFCA AGENDA

	BIM Task Force	Brussels	07.09.2018
FIDIC-EFCA Sustainable Development Committee		Berlin	09.09.2018 (14:00-16:00)
	FIDIC-VBI-EFCA Conference	Berlin	9-11.09.2018
	Board of Directors meeting	Lisbon	21.09.2018
	European External Aid Committee	Brussels	26.09.2018
	Internal Market Committee	Brussels	27.09.2018
	Barometer Task Group	Paris	15.11.2018
	Directors & Secretaries General meeting	Paris	16.11.2018
	Board of Directors meeting	Brussels	23.11.2018
	2019 EFCA GAM & Conference	Dublin	9-10.05.2019

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