

**EUROPEAN FEDERATION OF ENGINEERING CONSULTANCY ASSOCIATIONS
and
AMERICAN COUNCIL OF ENGINEERING COMPANIES**

MEMORANDUM OF UNDERSTANDING

The European Federation of Engineering Consultancy Associations (EFCA) and the American Council of Engineering Companies (ACEC) seek by means of this Memorandum of Understanding (MOU) to strengthen cooperation between the European and American engineering industries.

1. The Parties

- EFCA, founded in 1992, is the European business association representing consulting engineers. EFCA represents member associations from 26 countries.
- ACEC, founded in 1906, is the United States engineering industry association, representing more than 5,000 member firms and 52 state and regional associations.
- Both organizations share the same mission of promoting the business interests of their members, through government advocacy, business education, and networking.

2. Purpose

The Parties agree to facilitate cooperation by:

- Exchanging information on market conditions and business practices.
- Sharing business best practices on project delivery, contracting methodologies, Qualifications-Based Selection (QBS), and risk management.
- Encouraging participation at the each other's conferences.

3. Duration


This agreement shall have a term of three years at the end of which it may be renewed by mutual consent.

Agreed to this day, April 16, 2018, in the City of Washington, D.C.

For EFCA,




Kevin Rudden
President




Jan Van der Putten
Secretary General


For ACEC,



Sergio A. Pecori
Chairman, 2017-2018



Manish D. Kothari
Chairman, 2018-2019



David A. Raymond
President and CEO