



»» The Role of KfW in EU Global Gateway

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Bank aus Verantwortung

KFW

»»» KfW Development Bank as part of the KfW Group

Domestic promotion

We promote Germany

SME Bank & Private Clients

Digital mass business

EUR 86.3 billion

Customised Finance & Public Clients

Individual financing solutions and municipal finance

EUR 19.2 billion

KfW

KfW Capital

Venture capital fund investments

EUR 0.9 billion

KfW CAPITAL

International business

We support internationalisation

KfW IPEX-Bank

International export and project finance

EUR 16.6 billion

KfW IPEX-Bank

We promote development

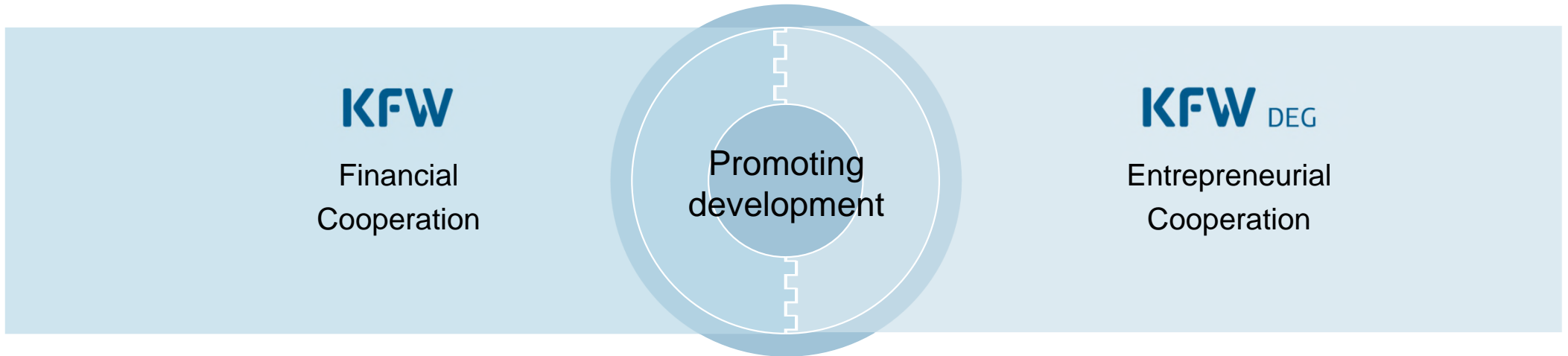
KfW Development Bank DEG

Promotion of developing countries and emerging economies

EUR 12.4 billion

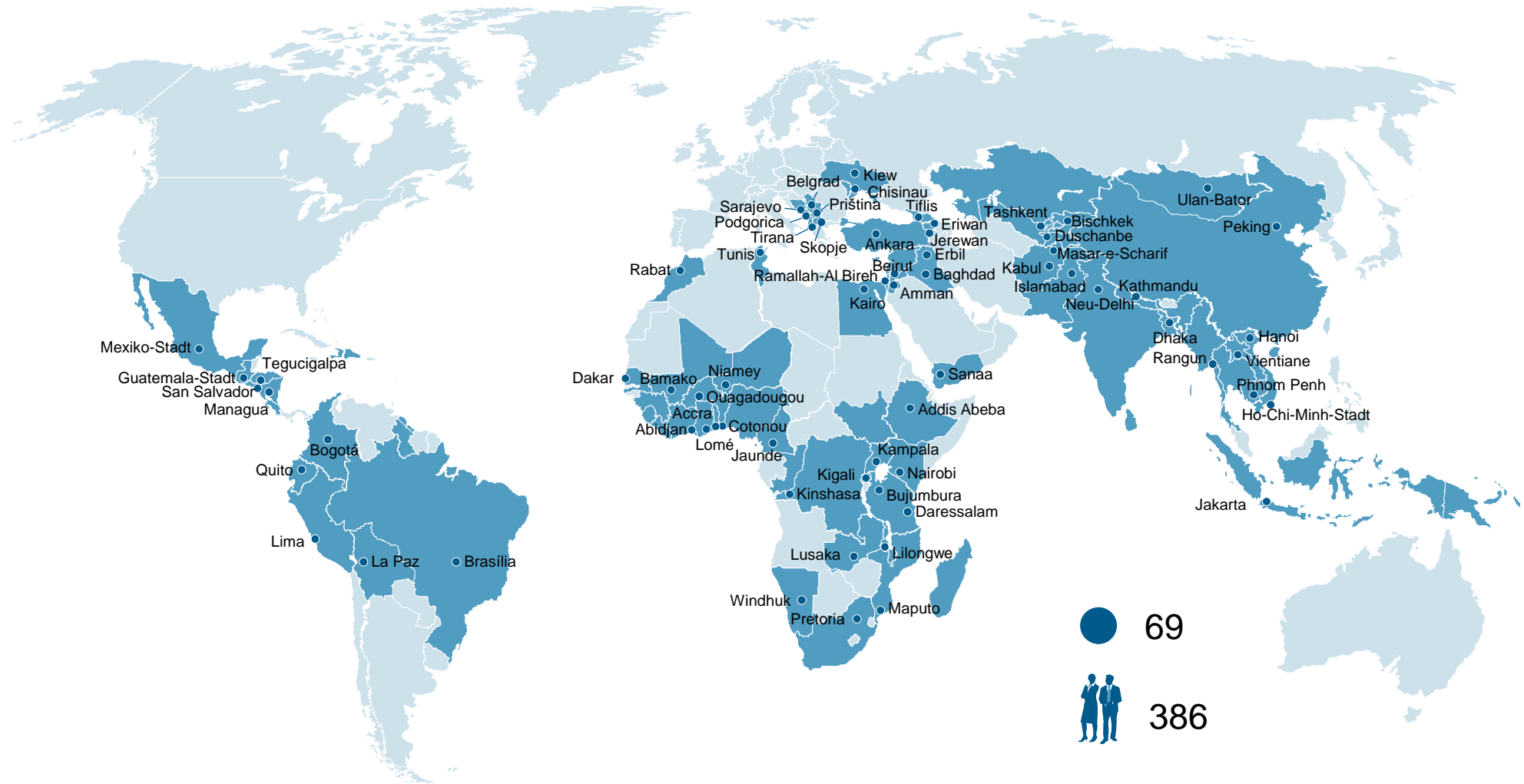
KfW
KfW DEG

➤➤➤ Promoting development at the KfW Group



Governments and public companies	Partners/clients	Private enterprises
Fiduciary funds (German Federal budget) and own funds (capital market)	Funds	Mainly own funds
Grants and loans, as well as advisory services for project preparation and support	Instruments	Participations and loans as well as advisory services
EUR 8,8 billion	Volume of commitments 2020	EUR 1.5 billion

Partner countries & regional offices of KfW Development Bank



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»»» What we finance

Investments

We finance long-term investment in developing countries and emerging economies with a focus on infrastructure, social development/governance, development of financial systems, rural development/conservation of natural resources, peace and security

Infrastructure



- › Renewable energies/energy efficiency
- › Water/sewage/waste
- › Transport
- › Urban development



Qualified consulting services

Preparation and implementation of projects

HR support measures

Advice and basic/advanced training for the targeted support of the project-executing agency

Programme-based approaches

Support of economic, sector-specific & institutional reforms

»»» KfW: A strong partner to support Europe's development agenda

- KfW is highly committed and engaged to contribute to EU development policy goals
- Active participation in Team Europe approach together with COM and EU partners



Participation
in 50+ TEIs
envisaged

Strong pipeline
of projects for
upcoming
EFSD+
guarantee call

Blending
+ mandates
keep their
importance

Alignment of
bilateral
finance
activities

- **New German government:** further strengthening of cooperation with EU Development Finance; Joint creation and implementation of EU development policy; Global Infrastructure Initiative key priority of Germany's G7 presidency 2022

➤➤➤ KfW: A strong partner for the Global Gateway Initiative (GGI)

“Investments are a new geopolitical tool”

- **Support for the GGI objectives and implementation**
 - **Serving the whole range of financial needs from public to private**
 - **3 units for external action: KfW Development Bank, DEG, KfW IPEX Bank**
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- **Expertise in all GGI areas:**
Green Deal / Energy Transformation, Climate Tech, Health Systems, Digitalisation
 - **Strong value orientation in processes:**
Procurement, environmental and social standards, debt affordability of partners
 - **EFSD+ guarantee pipeline:**
In all GGI related sectors
 - **Team Europe approach for GGI pipeline:**
Proposals with DEG & EU partners; space for extending EU-guarantee (volume & clients)
 - **Policy based lending:**
Important tool to improve the environment for investments and to attract private investments by stable and reliable conditions
 - **New financing platform: Facilitation a.o. of GG investments by AECID, AFD, CDP and KfW.**